



## **Another Springfield Home Sold by AndySoldIt™**

*Andy Knifley, also known as AndySoldit™, who uses cutting edge technology in an ever changing real estate market has sold another home in Springfield, TN.*

**SPRINGFIELD, Tenn. - May 6, 2013 - [PRLog](#) -- Andy Knifley, also known as AndySoldit™, who uses cutting edge technology in an ever changing real estate market has sold another home in Springfield, TN.**

Is now the right time to sell in Springfield, TN? Andy Knifley with Keller Williams® Realty thinks so and his sellers agree. The current Robertson County market is still averaging 92 days before a home is receiving an acceptable offer. However, this home and many other of Knifley's listings are seeing things a little different.

"This home was purchased by an investor as a bank owned property. He replaced all the windows, flooring, hardware, fixtures, appliances and countertops and more. I didn't get the home on the market until late on a Friday night, around 9:30-10 o'clock and by Tuesday we had everything negotiated." Knifley added, "We are seeing a lot of quick movement in property if the homes are priced correctly. I have another home in the same neighborhood and an adjoining subdivision that are both under contract and were on the market less than a week before receiving offers."

So are you saying that people just need to reduce the price of their homes if they want to sell? "Not necessarily, we are seeing an uptick in prices, you just need to make sure you are priced out of the market," says Knifley.

So how does a homeowner know what that price is? "If the agent you are interviewing shows up to your home without any information that they can show you in order for the two of you to make an informed decision, beware. I can't tell you how many times people have told me that an agent showed up, didn't even look around the home, has no information to provide to seller and basically asks how much the homeowner wants to list for." Knifley continues, "You wouldn't go to the doctor and expect them to ask you what to do next in order to make you better, you rely on them to asses the situation, give you the diagnosis and the options to move forward. In this case the agent is the doctor, make sure you find one with a PhD and not a quack!"

For more information on how Andy and The AndySoldIt™ Team can help you, visit <http://andysoldit.com> or call 615-308-4022.

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| Source         | The ANDYSOLDIT™ Team at Keller Williams® Realty |
| City/Town      | Springfield                                     |
| State/Province | Tennessee                                       |
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